

“Rod Castan leads leasing roundtable at ICSC RECon 2010”

I had the pleasure of leading a leasing special interest group roundtable discussion with some of the best and brightest retail leasing specialists in the business at ICSC RECon on Sunday May 23, 2010. Following is a revised one page handout listing some of the retailers that were on the Expansion Trail in 2009 (per a December 2009 [Shopping Center Business Article](#)), as well as some other tenants to watch in 2010. We also discussed alternative uses for vacant big box spaces. Certainly fitness centers, churches and schools were common themes, but some different ideas included temporary stores (Halloween and Christmas), adult daycares, antique mini malls, government agencies, culinary schools with restaurants/cookware stores, farmers markets, auction houses, landscape nursery markets, auto liquidators, and medical center executive suites. Thank you to those who participated in this discussion:

Expanding Retailers ICSC ReCon 2010
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Restaurants (New stores in 2009)

McDonalds	1,000
Subway	484
Papa Johns	140
Chipotle	120
Popeye’s Chicken	110
Panera Bread	80
Buffalo Wild Wings	75
IHOP	75
Darden	70
Chick-Fil-A	64

Retailers (New stores in 2009)

Dollar General	500
Family Dollar	385
Dollar Tree	235
Wal-Mart	112
TJ Maxx/Marshalls	85
Target	75
Bed Bath & Beyond	57
Super Value	53
Ross Dress for Less	50
Big Lots	50
Walgreens	554

Retailers (New stores in 2009 cont’d.)

Other Retailers to watch in 2010

HH Gregg
Best Buy
Comp USA
Golf Galaxy/Dicks Sporting Goods
Vitamin Shoppe
Aeropostale
Ulta Cosmetics
Rue 21
Goodwill
Winn Dixie
Salon Boutique
Charming Charlies
Doctors Express
Blue Cross Blue Shield Blue stores
Yogurt (Menchies, Yogurtland, Yoforia)
Francesca’s Collections
Beauty First
Max Wellness
Tractor Supply Company
Seattles Best
Harbor Freight Tools
Planet Fitness
Evolution Burgers
H&M

Zara (Apparel)	450
Game Stop	400
7-11	200
O'Reilly Auto	150
Play and Trade	140
Wireless Zone	102
Auto Zone	84
Aldi	75
Petsmart	60